
Ms. Lane: Mr. Shockley, have you ever referred to Otis Olman as the "old man"?

Mr. Shockley: Oh sure, several times. That's what we always called the commander of the ship when I was in the Navy. He . . . Otis was store commander and you know

Ms. Lane: Did you call Mr. Olman old man to his face?

Mr. Shockley: I can't say for sure, probably not right in his face.

Ms. Lane: Did you believe Mr. Olman would be displeased by your calling him the old man?

Mr. Shockley: Well I don't know, maybe if I said it in front of customers.

Ms. Lane: Did you ever refer to Mr. Olman as the old man in front of customers?

Mr. Shockley: Not that I recall.

Ms. Lane: Did you ever refer to Mr. Olman as the old man when speaking with Bruce Belcher?

Mr. Shockley: I might have. Bruce was cool and you could say things to him.

Ms. Lane: You mean saying things like you could do a better job running the store?

Mr. Shockley: Yeah.

Ms. Lane: Did you ask Mr. Belcher to give you the job as store manager?

Mr. Shockley: Not exactly. Actually I think he was the one who asked me if I wanted to manage the store. One day he said that Atlanta was going to be making some changes in stores . . . in store managers and maybe I could manage the Jax store.

Ms. Lane: When was it you spoke with Mr. Belcher about becoming store manager?

Mr. Shockley: It seems like it was month or so before the decision was made. When Atlanta first starting talking about making changes. I'm not sure about the date and all.

Ms. Lane: Did you ever tell Mr. Belcher Otis was too old to be running the store?

Mr. Shockley: No, I never said that. I mean, he wasn't that knowledgeable of extreme sport lines and that's where the store was heading. He was into kayaks and scuba, some camping. He didn't relate to board sports at all.

Ms. Lane: Would you say that extreme sports appeal to younger customers?

Mr. Shockley: For sure. Not too many 40-year-old men like falling onto the sidewalk off a skateboard.

Ms. Lane: Do you believe a younger man like yourself . . . by the way Mr. Shockley, how old are you?

Mr. Shockley: Just turned 32.

Ms. Lane: Well, do you believe a relatively younger man like yourself can do a better job marketing extreme sporting goods?

Mr. Shockley: I don't mean . . . it's not that there's any specific age for selling extreme lines. But if you don't relate to the customers and know the equipment from the point of view of a user you have a harder time selling or even knowing what to stock. Otis had that problem.

Ms. Lane: You mean Otis was better suited for an older customer, boomers for example.

Mr. Shockley: That's right. Otis could sell to a niche customer . . . don't get me wrong. These people have money to spend and are important to the store. They don't have any problem throwing down \$1500 for a kayak or \$400 for a GPS.

Ms. Lane: You are referring now to older customers?

Mr. Shockley: Yeah, more middle-aged people. Boomers.

Ms. Lane: Did Mr. Belcher share your views?

Mr. Tweedy: Objection.

Mr. Shockley: Well I can't speak for Bruce. But I know he was concerned with getting sales figures up and thought extreme lines had more potential over the long run.

Ms. Lane: Did Mr. Belcher indicate whether he thought you were better able to appeal to younger customers?

Mr. Shockley: I'm not clear on what you're asking.

Ms. Lane: Never mind. Mr. Shockley, would you consider Mr. Belcher to be your friend.

Mr. Shockley. Certainly.

Ms. Lane: Have you ever socialized with him outside the store?

Mr. Shockley: Yes.

Ms. Lane: Have you ever observed Mr. Belcher dating a store employee?

Mr. Tweedy: I object Ms. Lane. That is totally irrelevant to any issue in this case.

Ms. Lane: Well, as you know Mr. Tweedy that's an objection you can make at trial if you think it's that important.

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Mr. Tweedy: I hope you don't intend to carry this further.

Ms. Lane: Well actually I do. Mr. Shockley, to your knowledge has Mr. Belcher ever had a romantic relationship with a store employee?

Mr. Tweedy: Again I object. Our question calls for irrelevant, private and prejudicial testimony.

Ms. Lane: Mr. Tweedy, for the record are you instructing Mr. Shockley not to answer my question?

Mr. Shockley: Do I have to?

Mr. Tweedy: For the record, I am not instructing Mr. Shockley to do anything. I am simply making a proper objection to your irrelevant line of questioning.

Ms. Lane: Mr. Shockley, did you discuss your testimony at an earlier meeting with Mr. Tweedy?

Mr. Tweedy: I do object to that question and direct Mr. Shockley not to answer it. You know Mr. Shockley's discussion with me is protected by the attorney-client privilege.

Ms. Lane: Well, Mr. Shockley, I'm interested to hear whether Mr. Tweedy prepared you to testify today. Now let's get back to my earlier question. Do you know whether Mr. Belcher ever had a romantic relationship with a store employee?

Mr. Tweedy: Objection.

Ms. Lane: The witness may answer.

Mr. Shockley: Bruce may have dated an employee a few years ago.

Ms. Lane: Do you remember her name?

Mr. Shockley: Wanda Welcome. She worked as a cashier around 2013-14.

Ms. Lane: Is she still employed with Full Moon?

Mr. Shockley: No.

Ms. Lane: Do you know why she is no longer employed with Full Moon?

Mr. Shockley: No.

Ms. Lane: How old would you guess Ms. Welcome was when she worked at the Jacksonville store?

Mr. Tweedy: Objection.

Mr. Shockley: I can't say definitely. But I know she had recently graduated from Fletcher High in Jacksonville Beach.

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